

Frequently Asked Questions by Suppliers

1. EMIRATES GLOBAL ALUMINIUM (“EGA”)

a. What is Emirates Global Aluminium (EGA)?

Emirates Global Aluminium (EGA) is a jointly-held, equal-ownership company that will integrate the businesses of Dubai Aluminium (DUBAL) and Emirates Aluminium (EMAL) - with plans for significant local growth and international expansion. For further details please visit www.ega.ae. Please note that the correct way to pronounce the short form of the company name is by saying the three individual letters; not by saying “EGA” as a word.

b. What will EGA’s business activities entail?

The integration of DUBAL and EMAL will result in EGA becoming the fifth-largest global aluminum company by production, once EMAL Phase II is complete in 2014. EGA will be looking to build on this, by expanding along the value chain, from aluminum smelting to alumina refining and bauxite mining overseas. Given its scale, EGA will also continue to attract downstream manufacturing and ancillary businesses related to aluminum smelting and alumina refining as it grows, thereby indirectly creating additional jobs.

c. What will the relationship be between EGA and DUBAL & EMAL?

Both DUBAL and EMAL will be subsidiaries of EGA – all three companies will be working in the best interest of the shareholders of EGA, namely Mubadala Development Company of Abu Dhabi and Investment Corporation of Dubai.

2. DOING BUSINESS WITH EGA

a. I already do business with DUBAL and/or EMAL – what happens now?

Unless otherwise specified, all registered suppliers with either DUBAL and/or EMAL will be also registered in EGA’s supplier database and all existing contracts will continue as is. Existing suppliers do not need to re-register as EGA suppliers, unless explicitly asked to do so.

b. How can I start doing business with EGA, through DUBAL and/or EMAL?

The Supply Chain department in both companies will be centralized and will handle enquiries from all new suppliers/ vendors. A common pre-qualification process has been developed and the central team will evaluate each supplier/vendor according to pre-determined criteria. A company or person who wishes to be considered for pre-qualification can contact us on supply@ega.ae. Enquiries sent to DUBAL or EMAL will automatically be forwarded to the central supply team.

c. Will EGA have a separate registration process for new suppliers that are not already registered with DUBAL and/or EMAL?

Yes, please see the answer to question 2b.

d. Which company will issue enquiries (DUBAL-EMAL-EGA)?

As a transitional period, most enquiries will continue to be issued by DUBAL or EMAL for the time being. In the near future, EGA will be issuing all enquiries on behalf of all its affiliates. As we progress in the integration of EGA, more and more enquiries will be issued by EGA

e. Will Warehousing & Logistics operations be centralized for the delivery of goods?

No, the existing two separate locations, at DUBAL and EMAL respectively, will remain in operation.

f. How can I obtain the EGA trade license?

EGA's trade license can be obtained by liaising your existing point of contact or sending an email to supply@ega.ae

3. PURCHASE ORDERS (POs) AND CONTRACTS

a. Will POs and contracts be centralized or decentralized?

Purchasing orders and contracts will continue to be signed by DUBAL and EMAL

b. Who will be issuing POs - DUBAL, EMAL, or EGA?

DUBAL and EMAL companies will issue their respective POs.

c. What will happen to the existing contracts?

There will be no change to existing contracts.

d. What role will EGA play in issuing POs and Contracts?

EGA will not issue any POs and/or contracts until further notice.

e. What will the status be of existing long-term contracts and consignment stocks contracts?

The existing contracts will remain in tenure.

f. Are we going to use Tejari separately?

DUBAL and EMAL's existing use of Tejari will continue until further notice.

4. PAYMENT PROCESSES

a. Will the payment process for either DUBAL or EMAL change?

There will be no change in either company's payment processes. Each company will continue to issue their own invoices for their services / products, and both companies will be responsible for meeting their own payment obligations.

b. Will the payment system be centralized?

The payment systems for both companies will remain as they currently are.

c. Will any one of the companies be responsible for making the payments for either DUBAL & EMAL?

No, both companies will have to meet their own payment obligations.

g. Will (DUBAL-EMAL-EGA) provide duty exemptions?

Any duty exemptions will continue as they are depending on which company (i.e. DUBAL or EMAL) will issue the contract. For EGA contracts, EGA will be incorporated in Abu Dhabi and will follow the same exemptions as other Abu Dhabi companies.

5. COMMUNICATION WITH EGA COMPANIES:

a. How will external parties communicate with EGA (e.g. through e-mail, fax, portal)? Will the buyers' contact details e.g. emails, telephone, fax be the same or changed?

All existing forms of communication will continue. Existing phone, fax, locations and mailing addresses will stay the same. You can also reach EGA on:

Emirates Global Aluminium
P.O. Box 109111
Abu Dhabi, United Arab Emirates
T: +971 2 509 4444
F: +971 2 509 4777

b. Is there a central point of contact?

Please send all questions to supply@ega.ae